VOLVO TRUCKS

SALES BULLETIN



To: U.S. Volvo Dealer Principals Bulletin: SBU 11-041

U.S. Volvo General Managers

September 2, 2011 Date: U.S. Volvo New Truck Sales Managers Valid to: December 31, 2011

U.S. Volvo New Truck Sales Professionals Replaces: N/A Action Required? NO

From: Magnus Koeck - Vice President, Marketing and Brand Management

Subject: B20 Approved for Volvo EPA 2010 Certified Engines

Volvo D11, D13, and D16 engines are certified to comply with U.S. EPA and California emissions standards based upon the use of test fuels with specifications established by these regulatory agencies.

Alternative fuels, including biodiesel, that are not substantially similar to the required test fuels may adversely affect engine emissions compliance. As a result, Volvo does not warrant the engine will conform to applicable Federal or California emissions limits when operated on biodiesel or other alternative fuels that are not substantially similar to specified test fuels used for certification.

However, the use of biodiesel up to a maximum of 20% (B20) in and of itself, will not affect the manufacturer's mechanical warranty as to engine and emissions system related components, provided the bio fuel used in the blend conforms to ASTM D6751, B1 to B5 blends conform to ASTM D975, and B6 to B20 blends conform to ASTM D7467.

Please note that engine and aftertreatment emissions system component warranties are valid providing the B20 blend meets the respective ASTM standard. Customers will need to utilize oil sampling to establish appropriate drain interval(s) for their specific application(s).